

## **ADVANCED HOSTAGE NEGOTIATION TRAINING 3-DAY COURSE**

Inner Circle Solutions

AW ENFORCEMENT & SECURITY TRAINING



Hosted Agency: **Grand Island Police Department** Training Dates: **October 17 – 19, 2022** Training Hours: 8:00AM – 4:00PM Location: Grand Island Police Department

111 Public Safety Dr, Grand Island, NE 68801

Tuition: \$395.00

This three-day course of instruction reviews relevant case law and rulings specific to Hostage Negotiators, co-existing with a tactical team, knowing when negotiations aren't working, creating a Negotiation Intelligence Team, and conducting digital negotiations.

This training provides an awareness of liability concerns and established court guidelines for negotiators, team leaders, and command staff during critical incidents. The course also covers why tactical and negotiator teams are co-dependent,

## the specific needs of each, and ways to bridge operational response gaps during critical incidents. Negotiators are then provided with tools to evaluate the effectiveness of their negotiation. This includes the process of identifying behavior markers that are indicative of peaceful or violent outcomes. A block of instruction is provided on Intelligence gathering techniques and how to decipher relevant information to be used to assist both the Negotiation and Tactical Teams. Finally, in today's digital age the likeness of conducting a negotiation through non-verbal means is becoming increasingly likely. A review of specific techniques to engage in a digital negotiation is provided.

Attendees will also participate in scenario based and table top exercises to practice newly acquired skills and to master the basics.

Registration can completed on-line or using the attached registration form. To register on-line click the link below or visit: Purchase orders are accepted. Payment must be received prior to attending the course. Registrations and payments will be accepted the first day of training.

## **MEETING YOUR NEEDS**

Inner Circle Solutions was created to provide training to law enforcement officers to prepare them in dealing with today's challenges. Currently, ICS offers situational and operational training courses designed to meet specific organizational needs.





Contact Us 4700 Woodwind Way Virginia Beach, VA 23455 (757) 748-5550 mike.lovely@verizon.net

## **TRAINING INCLUDES**

- Legal and Liability
- Crisis Communications
- High Risk Indicators
- Tactical/ Negotiator Relationship
- Non-Verbal Negotiation Techniques
- Scenario Training

TRAINING REGISTRATION FORM	ATTENDEE INFORMATION:
HOSTAGE NEGOTIATION TRAINING - ADVANCED TOPICS I	FIRST NAME LAST NAME MI
3 Day Course	TITLE/ RANK DEPARTMENT
Cost Per Attendee: \$395.00	PAYMENT INFORMATION:
Training Dates: October 17 - 19, 2022	BILLING ADDRESS STREET
Hosted by: <b>Grand Island Police Department</b> 111 Public Safety Drive Grand Island, NE 68801	CITY STATE ZIP
MAIL OR E-MAIL REGISTRATION OR QUESTIONS TO: I.C.S. Training 4700 Woodwind Way Virginia Beach, VA 23455	PHONE NUMBER EMAIL ADDRESS  PAYMENT METHOD:  CREDIT CARD  PURCHASE ORDER  CHECK
<b>mike.lovely@verizon.bet</b> For more information, contact us at: (757) 748-5550	PURCHASE ORDER NO: CREDIT CARD NO: EXP (MM/DD) CVN
A full refund of tuition will be granted up to 30 days prior to the course start date. A \$100 fee will be applied to refund requests made after this date up to 16 days prior to the course start date. No refunds will be granted 15 days or less, but tuition can be applied to another course offered for up to one year after the originally scheduled course.	REGISTER AND PAY ONLINE: Register Now