

# The Columbus Police Department presents an exclusive, not to be missed day of complimentary training.



Learn how to assess behavior like a CIA operative:

## What does untruthfulness look like? Forget what you've been taught!

Understand the truth about lies and give your department an edge! Founded and staffed by former CIA officers, QVerity can show you how to overcome preconceived notions about identifying deceptive behavior. Now you can successfully unmask the truth by employing a systematic approach developed by one of QVerity's founders within the CIA and used throughout the U.S. intelligence community and law enforcement

Michael Floyd is a founding partner in QVerity and a NY Times Best Selling co-author of *Spy the Lie: Former CIA Officers Teach You How to Detect Deception* and *Get the Truth: Former CIA Officers Teach You How to Persuade Anyone to Tell All*. (Books will be provided to all participants)

He is widely recognized as a leading authority on interviewing, detection of deception and elicitation in cases involving criminal activity, personnel screening and national security issues.

Michael began his career as a commissioned officer in the U.S. Army Military Police. After spending 6 years on the staff of John E. Reid & Assoc. as a polygrapher and instructor on detection of deception, interviewing and interrogation, he went on to serve as an Officer with the Central Intelligence Agency and the National Security Agency. Throughout a career that has spanned more than 50 years, he has conducted over 10,000 interviews and interrogations worldwide.

He is the founder of Advanced Polygraph Services, where he spent 10 years conducting high-profile interviews and interrogations for law enforcement agencies, law firms, and private industry.

A graduate of the University of South Dakota with a B.S. in Education, Michael also holds an M.S. Degree in Detection of Deception from Reid College and a JD Degree from Seattle University School of Law.

- **Detecting Deception:** Move beyond hunches and guesswork to a proven, reliable methodology.
- **Critical Interviewing:** Be confident that you're getting complete and accurate information.
- **Non-coercive interrogation:** Employ non-coercive techniques to get people to tell you things they don't want to tell you.

## Save the Date

AUG.  
24TH  
2023

9:00AM-4:30PM

[qverity.com](http://qverity.com)

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